

| Focus Area | Category of TA | Project Number | Project Name | Project Summary | Country | Beneficiary | Project Amount in USD |
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| Eligibility Criteria | Individual Technical Assistance | 01/2015 | Certification Workshop Series | The eco.business Fund Development Facility Manager proposes to build capacity, among financial institutions that will on-lend to certified companies, via dedicated workshops. The workshops will cover the underlying principles of certification and different labels, specific requirements of the eco.business Fund and the intrinsic benefits of growing a portfolio with certified companies/producers while presenting case studies of these companies/producers and their financing needs. | Various | Partner Institution | 75,000 - 100,000 |
| Eligibility Criteria | Research & Development | 02/2015 | Sustainability Standards Study | The Consultant will conduct a desk study in which they develop a methodology to select and compare different standards with the objective to identify standards upon which the Fund shall base its sub-loan eligibility. | Various | Various | 50,000 - 75,000 |
| Eligibility Criteria | Sector Support | 03/2015 | Development of Green List for selected partner institutions | The aim of this project is to develop a tailored green list with eligible investments for partner institutions in order to identify financeable measures in the production, processing or trade of agricultural crops and commodities, fishery, forestry or tourism sectors that have a positive impact on biodiversity through water savings, soil conservation or other similar environmental impacts. | Various | Sector | 100,000 - 150,000 |
| E&S | Sector Support | 04-06/2015 | Market Studies / E&S Risk Studies (Due diligence and follow-up visits) | The developed country studies will be used as a tool to strategically pursue investment opportunities that can, among others, be highlighted as selling points when speaking to prospective partner institutions. The studies will also support the Fund in finding its position towards the most prevalent E&S risks in each country. Each country study will consist of two main sections: 1. Identification of market opportunities for the target sectors, including an overview of the relative importance of these sectors in the country, the main players, how they are financed and which support programs exist, leading to the business opportunities for the Fund (i.e. identification of target sectors that need commercial financing and have potential to grow in local and international markets), including the identification of any risks which could limit the Fund's successful taking up of opportunities. 2. Identification and quantification of potential E&S risks in the target sectors of the Fund and analysis of the risks vis-à-vis the Fund's objectives. | Various | Sector | 100,000 - 150,000 |
| E&S | Sector Support | 07/2015 | Sponsorship Training Program | In accordance with its objective to provide individual Technical Assistance support, the Fund's Development Facility envisages the implementation of a Training Sponsorship Program. The program will support existing and potential partner institutions in their participation in a range of training initiatives. For example, the sponsorship program will co-finance high-quality on-site and online training courses related to credit assessment technologies and capacity building and staff training on environmental and social management, environmental and social risk analysis, and sustainability standards, among others. | Various | Sector | 50,000 - 75,000 |
| Positioning | Sector Support | 08/2015 | Promotional Movie | In line with its promotional strategy and objective of building the profile and outreach of the Fund in its target countries and among potential investors, the Fund's Development Facility Manager proposes to create a short video on the basis of its partner institutions, future goals and clients. | Various | Sector | 5,000 - 10,000 |
| Impact | Research & Development | 09/2015 | Finalization of Theory of Change, Impact Framework and KPIs | The Policy & Guidelines of the Fund's Development Facility foresee the development of a conceptual and methodological framework for impact assessment, the implementation of impact assessments on a regular basis and in-depth impact studies via the Development Facility. The consultant shall verify how the proposed approach compares to industry best practices, refine the suggested impact indicators based on already existing initiatives and outline the practical implications of applying such an impact model. | Various | Various | 50,000 - 75,000 |
| Eligibility Criteria | Research & Development | 01/2016 | Deforestation Assessment Paraguay | The eco.business Fund considers investing into a local bank in Paraguay, a bank that shares the Fund's objectives and is a leader in providing financing for agricultural practices. As with all investments, the Fund needs to ensure that financing the agribusiness sector through its partner institutions does not negatively effect local ecosystems: Habitat reduction and fragmentation caused by land use changes, over-exploitation of biological resources, and contamination of terrestrial and aquatic ecosystems are possible threats. The objective of the study is to profile the country with regards to deforestation hotspots, forest change and land use while further assessing local regulation and the degree to which it is being enforced as well as other mitigating factors. | Paraguay | Various | 5,000 - 10,000 |
| E&S | Individual Technical Assistance | 02/2016 | ESMS Implementation | Banks in El Salvador only require compliance of their clients with existing local environmental and social legislation. The bank understands the added value of an ESMS, not only in terms of compliance and best practices but also as a useful risk management tool. Since the beginning of 2016, the bank has been internally conceptualizing its ESMS and has outlined the guidelines to start developing its ESMS and corporate social responsibility policies, while raising awareness among staff on the importance of sustainable practices. The project will be implemented in four phases consisting of (i) a comprehensive diagnostic phase of the bank's current status and existing E&S tools, (ii) the development and/or fine-tuning of procedures and tools, as necessary, (iii) a training phase of relevant staff in identifying and assessing E&S risks, as well as applying the Bank's E&S tools and (iv) a pilot stage | El Salvador | Partner Institution | 75,000 - 100,000 |
| Eligibility Criteria | Research & Development | 03/2016 | Deforestation Assessments | The objective of the study is to profile each country with regards to main environmental risks, deforestation hotspots, forest change and land use, while further assessing local regulation and the degree to which it is being enforced as well as other mitigating factors. In addition to the profiling, the study will provide detailed information on environmental risks by municipalities / provinces and main deforestation drivers for each one of them. | Colombia, Guatemala, Panama, Nicaragua, Dominican Republic, Ecuador, tbd | Various | 150,000 - 200,000 |

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| Positioning | Sector Support | 04/2016 | Client Stories and Crop Profiles | In accordance with the Development Facility's mandate to establish the Fund as a knowledge sharing platform for green financing and to build its profile and outreach in the target countries, the Development Facility Manager proposes the development of a series of crop profiles and client stories to be shared with stakeholders, partner institutions, partners and sub-borrowers. | Various | Sector | 10,000 - 15,000 |
| Impact | Individual Technical Assistance | 05/2016 | Impact Assessment of Sub-Loans and Green List Sensitization Training | The bank is one of the leading financial institutions in the country in terms of environmental consciousness and integrating environmental and social aspects into its organizational values. In order to strengthen this profile and in a continuous effort to better understand its sustainable portfolio, the bank would like to evaluate its green loans. The project aims to support the bank in developing its compulsory quarterly reports and to collect results and impact information from sub-borrowers and partner institutions' activities | Ecuador | Partner Institution | 75,000 - 100,000 |
| Positioning | Sector Support | 06/2016 | Supporting the "Foro del Café" (coffee forum) | A bank that is promoting the agricultural sector with special emphasis on coffee, one of the most important crop in the country. The Fund therefore expects that the majority of its funding will ultimately benefit the coffee sector and therefore will sponsor the "Foro del Café" organized by the bank. | El Salvador | Partner Institution | < 5,000 |
| Positioning | Sector Support | 07/2016 | Sponsoring the Participation of End-Borrowers at the Green Week | The Development Facility Manager proposes to invite end-borrowers from various partner institutions: One end-borrower of a bank from Ecuador, one end-borrower of a bank from El Salvador and one end-borrower from a bank in Costa Rica to participate in the Green Week as special guests from Latin America associated with KfW. The fair participation will enable the end-borrowers to increase their understanding about the European sales markets, promote networking with processors, exporters and buyers in their value chains, and learn about trends and innovations in sustainable production techniques and technologies. | Various | Sector | 5,000 - 10,000 |
| E&S | Individual Technical Assistance | 08/2016 | ESMS Implementation | The project is implemented in four phases consisting of (i) a comprehensive diagnostic phase of the bank's current status and existing E&S tools, (ii) the development and/or fine-tuning of procedures and tools, as necessary, (iii) a training phase of relevant staff in identifying and assessing E&S risks, as well as applying the bank's E&S tools and (iv) a pilot stage in which the Environmental and Social Management Systems (ESMS) is put to the test and adjusted before it is extended to other portfolio activities. | Nicaragua | Partner Institution | 75,000 - 100,000 |
| Eligibility Criteria | Research & Development | 01/2017 | Label Studies 2.0 | The Fund conducted studies, based on the International Trade Center's (ITC) Standards Map, in order to identify certifications in line with the mission and objectives of the Fund. Today the Fund recognizes 23 standards/certifications that are all included in the Standards Map but is aware of additional standards that are currently not included, or publicly promoted in ITC's Standards Map and could be in line with the Fund's mission and objectives and be of relevance in Latin America. The objective of the project is to obtain a better understanding on how to improve the analysis of current and future standards, based on ITC's tool, that might be relevant to the Fund. | Various | Various | 25,000 - 50,000 |
| Positioning | Sector Support | 02/2017 | Communications Strategy | In order to better position the Fund as a key player in the region, the Fund needs to develop and to execute a communication strategy that will allow it to reach its objectives. The project will be led by a communication and marketing firm that will start its activities by understanding the communication needs of the eco.business Fund and its stakeholders, its vision and activities, its potential audiences, as well as the communication channels and key messages to be delivered | Various | Sector | 10,000 - 15,000 |
| E&S | Sector Support | 03/2017 | Sponsorship Training Program 2018 | In line with the eco.business Fund's expansion plans for investments in 2018, the program will support existing and potential partner institutions in a range of training initiatives, for example the sponsorship of high-quality on-site and online training courses related to e.g. credit assessment technologies and capacity and staff training, environmental and social management, environmental and social risk analysis, and sustainability standards. | Various | Sector | 100,000 - 150,000 |
| Eligibility Criteria | Individual Technical Assistance | 04/2017 | Supporting zero deforestation cattle in Nicaragua | Nicaragua's livestock sector is the largest in Central America, with 200,000 smallholder farmers generating 75% of their income from dual-purpose (milk and meat) cattle farming. The productivity and product quality of Nicaraguan cattle farmers are negatively affected by a lack of adequate infrastructure, combined with often suboptimal production practices. The purpose of the project is to establish a forest monitoring system in selected cattle farms of the municipalities in which a partner bank of the Fund and local partners have a strong presence. The project will support the bank's financing of cattle activities using funds for improved technologies and practices that have been developed and validated in the livestock | Nicaragua | Partner Institution | 75,000 - 100,000 |
| Positioning | Sector Support | 05/2017 | Sponsoring the participation of end-borrowers | The project will identify and partially support globally-recognized events related to climate change and the sustainable use of natural resources that promote sharing and exchanging of ideas between governments, multilateral organizations and leaders from industry. The participation of the eco.business Fund and its sub-borrowers in this type of event has the double objective of opening new markets for our clients, while promoting the Fund among sustainability leaders. | Various | End-borrower | 20,000 - 25,000 |
| Positioning | Sector Support | 06/2017 | Joint events and conference participation | According to the guidelines and the strategic planning of the Fund, it is important to position the Fund as a strategic partner of the financial institutions of the region. Based on this objective, the Development Facility sponsors third-party events in order to take advantage of their convening power and exposure while minimizing the effort and the time dedicated by the Fund's staff to the organization of its own event. | Various | Sector | 100,000 - 150,000 |
| Impact | Research & Development | 07/2017 | Monitoring and Evaluation Framework | The Fund is active in the field of impact investment and considers it important to be able to assess whether its strategy produces the intended changes in the field, confirmed by objectively evidenced and verifiable results. As part of building an impact and monitoring and evaluation framework (M&E Framework) the Fund has developed its own theory of change which connects the activities performed to outputs and outcomes that should contribute to build a case for impact. The eco.business Fund hired consultants with relevant experience in the field of monitoring and evaluation and with a deep understanding of environmental topics related to the sectors in which the Fund invests, for the developing and testing | Various | Various | 100,000 - 150,000 |
| Impact | Research & Development | 08/2017 | Thematic workshops | During 2016 and 2017 three thematic workshops were successfully carried out with the participation of subject matter experts, staff of the Fund advisor and the directors, and stakeholders of the Fund. The criteria to select the workshop topics will be based on relevant subject matters to the Fund's mission and operational sectors. | Various | Various | 25,000 - 50,000 |
| E&S | Individual Technical Assistance | 09/2017 | Enhancement of an ESMS | The project will focus on a comprehensive assessment of the bank's current ESMS, including its existing E&S tools. The assessment report includes findings and recommendations on how the bank can optimize its ESMS and keep it up-to-date with new regulations in Panama. | Panama | Partner Institution | 20,000 - 25,000 |

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| E&S | Individual Technical Assistance | 10/2017 | Development of an ESMS | The project will support a bank in Panama in building its knowledge and capacity in order to identify and mitigate environmental and social (E&S) risks in its portfolio. Key elements in this regard are the design and implementation of an Environmental and Social Management System (ESMS), the implementation of a monitoring tool to ensure the Fund's resources are used to finance operations with no deforestation risk, and the provision of training focused on E&S risk management. The project is implemented in four phases consisting of (i) a comprehensive diagnostic phase of the bank's current status and existing E&S tools, (ii) the development and/or fine-tuning of procedures and tools, as necessary, (iii) a training phase of relevant staff in identifying and assessing E&S risks, as well as applying the bank's E&S tools and (iv) a pilot stage in which the Environmental and Social Management Systems (ESMS) is put to the test and adjusted before it is extended to other portfolio activities. | Panama | Partner Institution | 50,000 - 75,000 |
| Eligibility Criteria | Individual Technical Assistance | 11/2017 | Supporting the financing of sustainable cattle activities | The aim of the project is to describe the effect that cattle related activities have on forest cover change. This verification will be carried out by means of analysis of satellite images, as a compliance criteria, for cattle clients that could be financed with the proceeds of the eco.business Fund's loan, representing almost 15% of the bank's clients in the sector. After the verification is finalized, the project aims to map the current sustainable practices of clients engaged in cattle activities and to validate the use of funds for cattle related activities. | Panama | Partner Institution | 75,000 - 100,000 |
| Impact | Individual Technical Assistance | 12/2017 | Enhancement of environmental indicators for the coffee sector | The project will be validating of the methodology carried out for coffee mills, and the inclusion of additional environmental indicators for a follow-up of the initial study. The project also includes the acquisition of more efficient and agile technical equipment and software, including a new fleet of drones to map a higher number of coffee mills and coffee producers, on top of water, and soil equipment to measure environmental indicators that were not included in the initial study. The project will also support the developing of a methodology to build a baseline of environmental indicators for approximately 250 coffee growers, which includes some of the 150 sub-borrowers receiving financing thanks to the Fund. | El Salvador | Partner Institution | 75,000 - 100,000 |
| Positioning | Sector Support | 13/2017 | Joint events and conference participation 2018 | As part of the positioning of the eco.business Fund as a strategic partner of financial institutions in the region, the Fund's Development Facility successfully sponsored six third-party events during 2017. During these events, the Fund gained exposure and recognition as an important player around the topics of sustainable finance, conservation finance and biodiversity conservation in the region. Furthermore, the events enabled the Fund to make direct contact with potential actors, including NGO's, government officials, multilateral organizations, academy, and financial institutions. Given the successful implementation of each of the events in 2017, the Development Facility Manager suggests the program to be renewed for 2018. The goal is to finance six to ten events that comply with characteristics similar to the events mentioned above, in different countries of the region, and promoted by key partners. | Various | Sector | 100,000 - 150,000 |
| Positioning | Sector Support | 14/2017 | Communication materials | In order to continue delivering new communications materials for the Fund to promote its mission and activities among key stakeholders and potential audience, the Development Facility Manager proposes to renew the program for 2018. | Various | Sector | 10,000 - 15,000 |
| Impact | Research & Development | 15/2017 | Support Monitoring and Evaluation Framework | The Fund aims to guarantee a successful launch of the M&E project, as well as to maximize the engagement of the selected consultancy firm. The staff from the eco.business Fund has detected internal gaps that need to be addressed in order to guarantee a smooth process that delivers the correct architecture for the M&E Framework and its future implementation. Therefore, it is proposed that an independent advisor contributes to the project by closing the gaps in knowledge and expertise in monitoring and evaluation topics by providing relevant guidance and feedback on the way of financial institutions and impact investment should be harmonized. | Various | Various | 10,000 - 15,000 |
| E&S | Sector Support | 01/2018 | Making my Community Green | The eco.business Development Facility (DF) with a local Foundation promote environmental education, knowledge and awareness through the development of an environmental application program integrated with the technology offered by the "One Laptop per Child Program" (OLCP), specific workshops and trainings in Nicaragua. The project released the environmental application EcoLógica that allows Nicaraguan primary school students to learn about the protection of the environment through the development of their analytical skills to provide solutions to various environmental problems. The project developed an environmental guide for parents to transfer knowledge on environment and sustainable practices | Various | Various | 50,000 - 75,000 |
| Eligibility Criteria | Sector Support | 02/2018 | Improvement of Certified Producers database | Data base created, for selected countries, that contains public and accessible information provided by standards on companies, associations, cooperatives, farms and individuals that hold an eligible standard. This database is manually updated by the Advisor on a regular basis. | Various | Various | 10,000 - 15,000 |
| E&S | Research & Development | 03/2018 | Analysis of critical criterion for sustainability standards used | Based on the labels screened and pre-selected by consultants in TA projects 01/2017, two independent consultants were hired for the following activities: Identify the criteria and principles that cover/deal with the EBF critical requirements on I. Forests: (i) forest conversion, (ii) HCVS and II. Accreditation and certification system: (i) Certification/verification body must not have any affiliation with governance mechanism of accreditation body/ies. Verify against the actual standards that the information in the standards map is correct, in case of differences, use the information from the actual sustainability standard for further analysis. | Various | Various | 10,000 - 15,000 |
| Positioning | Sector Support | 04/2018 | EBF International Conference | The eco.business Fund is organising its first international conference for 15 February 2019. The objective is to share the progress and achievements of the EBF with a broad international audience, with the aim to attract additional private and public investors. The invitations were sent in November with a first reminder sent in December. Up to date, we have received the confirmation of 22 invitees plus approximately 15 speakers. We are expecting to have a group of 80 people. Hotel, reception and event venue are being organized, as well as other logistic details like: catering, visual material, web page and transportation. | Various | Various | 100,000 - 150,000 |
| Eligibility Criteria | Individual Technical Assistance | 05/2018 | Development and Evaluation of a Green Business Model for the Microfinance Segment | The project will support the bank in evaluating the current offer of green loans in the microfinance segment, in order to design technical and commercial improvements and to develop a value proposition of a green business model for the segment. | Ecuador | Partner Institution | 50,000 - 75,000 |

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| E&S | Research & Development | 06/2018 | Deforestation Assessment Mexico and Honduras | The studies provided critical information for the Investment Management Department prior preparing the Investment Proposal, including an overview of the four key target investment sectors of the EBF, in particular for the agricultural and agro-processing. They highlighted the main sectors, commodities and crops driving deforestation and/or environmental degradation, and the regions where such risks were particularly high. They also recommended key no-go criteria for the EBF and a differentiated risk and mitigation approaches. In addition, the assessments also included a set of criteria that define deforestation risks, targeted maps, and practical tools enabling the Fund and PIs in their lending operations while ensuring that investments are not linked to deforestation. | Mexico Honduras | Various | 50,000 - 75,000 |
| Impact | Research & Development | 07/2018 | Eco.business Fund Impact Framework | Franck Cachia was hired for the development of the impact framework, indicators, methodologies, first and second level claims, and make impact assessments on PIs and sub-borrowers. Franck will be supported by José Faire and external consultants for the development of the Impact Report | Various | Various | 75,000 - 100,000 |
| Eligibility Criteria | Individual Technical Assistance | 08/2018 | Implementing new technologies to support sustainable agriculture financing | The project started with the integration and use of new technologies into the bank's credit analysis to assess best practices for achieving good management of operations, and to improve environmental risk management by replicating the successful implementation in previous projects. This will include the validation of the agreed safeguards on cattle, extension of environmental analysis in the shrimp sector, and build the baseline to improve financial products. | Panama | Partner Institution | 75,000 - 100,000 |
| Positioning | Research & Development | 09/2018 | Communication Materials | The communications materials of the Conference include the preparation of multiple pieces: roll-ups, souvenir bag, canvas with information of the products, banners for webpage, logo design, preparation of impact presentation and report among others. In addition, 4 videos will be produced and presented at the Conference. | Various | Various | 25,000 - 50,000 |
| Impact | Sector Support | 10/2018 | Enhancing availability of Standard's impact evidence | The main aim of this platform is: to provide users or decision-makers with information on the effectiveness of SS on reducing deforestation (and achieving other key sustainability impacts) in commodity supply chains. To achieve this aim, the Global Impacts Platform project will consolidate evidence, fill gaps in the evidence base and help foster decision-making by synthesizing and communicating available evidence about sustainable production and sourcing initiatives. In doing so, the project will support a robust adaptive management approach for companies, donors and investors supported actions to accelerate a transition to low-deforestation and sustainable commodity production. | Various | Various | 10,000 - 15,000 |