

Focus Area	Category of TA	Project Number	Project Name	Project Summary	Country	Beneficiary	Project Amount in USD
Eligibility Criteria	Individual Technical Assistance	01/2015	Certification Workshop Series	The eco.business Fund Development Facility Manager proposes to build capacity, among financial institutions that will on-lend to certified companies, via dedicated workshops. The workshops will cover the underlying principles of certification and different labels, specific requirements of the eco.business Fund and the intrinsic benefits of growing a portfolio with certified companies/producers while presenting case studies of these companies/producers and their financing needs.	Various	Partner Institution	75,000 - 100,000
Eligibility Criteria	Research & Development	02/2015	Sustainability Standards Study	The Consultant will conduct a desk study in which they develop a methodology to select and compare different standards with the objective to identify standards upon which the Fund shall base its sub-loan eligibility.	Various	Various	50,000 - 75,000
Eligibility Criteria	Sector Support	03/2015	Development of Green List for selected partner institutions	The aim of this project is to develop a tailored white list with eligible investments for partner institutions in order to identify financeable measures in the production, processing or trade of agricultural crops and commodities, fishery, forestry or tourism sectors that have a positive impact on biodiversity through water savings, soil conservation or other similar environmental impacts.	Various	Sector	100,000 - 150,000
E&S	Sector Support	04-06/2015	Market Studies / E&S Risk Studies (due diligence and follow-up visits)	The developed country studies will be used as a tool to strategically pursue investment opportunities that can, among others, be highlighted as selling points when speaking to prospective partner institutions. The studies will also support the Fund in finding its position towards the most prevalent E&S risks in each country. Each country study will consist of two main sections: 1. Identification of market opportunities for the target sectors, including an overview of the relative importance of these sectors in the country, the main players, how they are financed and which support programs exist, leading to the business opportunities for the Fund (i.e. identification of target sectors that need commercial financing and have potential to grow in local and international markets), including the identification of any risks which could limit the Fund's successful taking up of opportunities. 2. Identification and quantification of potential E&S risks in the target sectors of the Fund and analysis of the risks vis-à-vis the Fund's objectives.	Various	Sector	100,000 - 150,000
E&S	Sector Support	07/2015	Sponsorship Training Program	In accordance with its objective to provide individual Technical Assistance support, the Fund's Development Facility envisages the implementation of a Training Sponsorship Program. The program will support existing and potential partner institutions in their participation in a range of training initiatives. For example, the sponsorship program will co-finance high-quality on-site and online training courses related to credit assessment technologies and capacity building and staff training on environmental and social management, environmental and social risk analysis, and sustainability standards, among others.	Various	Sector	50,000 - 75,000
Positioning	Sector Support	08/2015	Promotional Movie	In line with its promotional strategy and objective of building the profile and outreach of the Fund in its target countries and among potential investors, the Fund's Development Facility Manager proposes to create a short video on the basis of its partner institutions, future goals and clients.	Various	Sector	5,000 - 10,000
Impact	Research & Development	09/2015	Finalization of Theory of Change, Impact Framework and KPIs	The Policy & Guidelines of the Fund's Development Facility foresee the development of a conceptual and methodological framework for impact assessment, the implementation of impact assessments on a regular basis and in-depth impact studies via the Development Facility. To start tackling these topics, the Fund's Development Facility Manager would like to validate and further elaborate on its theory of change and impact assessment approach described above with the support of a consultant. The consultant shall verify how the proposed approach compares to industry best practices, refine the suggested impact indicators based on already existing initiatives and outline the practical implications of applying such an impact model.	Various	Various	50,000 - 75,000
Eligibility Criteria	Research & Development	01/2016	Deforestation Assessment Paraguay	The eco.business Fund considers investing into a local bank in Paraguay, a bank that shares the Fund's objectives and is a leader in providing financing for agricultural practices. As with all investments, the Fund needs to ensure that financing the agribusiness sector through its partner institutions does not negatively affect local ecosystems: Habitat reduction and fragmentation caused by land use changes, over-exploitation of biological resources, and contamination of terrestrial and aquatic ecosystems are possible threats. The Eco DF Manager therefore proposes a risk assessment study. The objective of the study is to profile the country with regards to deforestation hotspots, forest change and land use while further assessing local regulation and the degree to which it is being enforced as well as other mitigating factors.	Paraguay	Various	5,000 - 10,000
E&S	Individual Technical Assistance	02/2016	ESMS Implementation	Currently, the regulator in El Salvador does not require financial institutions to establish an Environmental and Social Management System (ESMS). Banks only require compliance of their clients with existing local environmental and social legislation. The bank understands the added value of an ESMS, not only in terms of compliance and best practices but also as a useful risk management tool. Since the beginning of 2016, the bank has been internally conceptualizing its ESMS and has outlined the guidelines to start developing its ESMS and corporate social responsibility policies, while raising awareness among staff on the importance of sustainable practices. The project will be implemented in four phases consisting of (i) a comprehensive diagnostic phase of the bank's current status and existing E&S tools, (ii) the development and/or fine-tuning of procedures and tools, as necessary, (iii) a training phase of relevant staff in identifying and assessing E&S risks, as well as applying the Bank's E&S tools and (iv) a pilot stage.	El Salvador	Partner Institution	75,000 - 100,000
Eligibility Criteria	Research & Development	03/2016	Deforestation Assessments	The objective of the study is to profile the country with regards to main environmental risks, deforestation hotspots, forest change and land use, while further assessing local regulation and the degree to which it is being enforced as well as other mitigating factors. In addition to the profiling, the study will provide detailed information on environmental risks by municipalities / provinces and main deforestation drivers for each one of them.	Colombia, Guatemala, Panama, Nicaragua, Dominican Republic, Ecuador, tbd	Various	150,000 - 200,000
Positioning	Sector Support	04/2016	Client Stories and Crop Profiles	In accordance with the Development Facility's mandate to establish the Fund as a knowledge sharing platform for green financing and to build its profile and outreach in the target countries, the Development Facility Manager proposes the development of a series of crop profiles and client stories to be shared with stakeholders, partner institutions, partners and sub-borrowers.	Various	Sector	10,000 - 15,000
Impact	Individual Technical Assistance	05/2016	Impact Assessment of Sub-Loans and Green List Sensitization Training	A bank that is committed to promoting the environment and sustainability issues, both internally as well as in its lending activities and has an Environmental and Social Management System (ESMS) and a strong corporate social responsibility framework. The bank is one of the leading financial institutions in Ecuador in terms of environmental consciousness and integrating environmental and social aspects into its organizational values. In order to strengthen this profile and in a continuous effort to better understand its sustainable portfolio, the bank would like to evaluate its green loans. The project aims to support the bank in developing its compulsory quarterly reports and to collect results and impact information from sub-borrowers and partner institutions' activities.	Ecuador	Partner Institution	75,000 - 100,000
Positioning	Sector Support	06/2016	Supporting the "Foro del Café" (coffee forum)	A bank that is promoting the agricultural sector with special emphasis on coffee, one of the most important crop in the country. The Fund therefore expects that the majority of its funding will ultimately benefit the coffee sector and therefore will sponsor the "Foro del Café" organized by the bank.	El Salvador	Partner Institution	< 5,000
Positioning	Sector Support	07/2016	Sponsoring the Participation of End-Borrowers at the Green Week	The Development Facility Manager proposes to invite end-borrowers from various partner institutions: One end-borrower of a bank from Ecuador, one end-borrower of a bank from El Salvador and one end-borrower from a bank in Costa Rica to participate in the Green Week as special guests from Latin America associated with KfW. The fair participation will enable the end-borrowers to increase their understanding about the European sales markets, promote networking with processors, exporters and buyers in their value chains, and learn about trends and innovations in sustainable production techniques and technologies.	Various	Sector	5,000 - 10,000
E&S	Individual Technical Assistance	08/2016	ESMS Implementation	The project is implemented in four phases consisting of (i) a comprehensive diagnostic phase of the bank's current status and existing E&S tools, (ii) the development and/or fine-tuning of procedures and tools, as necessary, (iii) a training phase of relevant staff in identifying and assessing E&S risks, as well as applying the bank's E&S tools and (iv) a pilot stage in which the Environmental and Social Management Systems (ESMS) is put to the test and adjusted before it is extended to other portfolio activities.	Nicaragua	Partner Institution	75,000 - 100,000

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Eligibility Criteria	Research & Development	01/2017	Label Studies 2.0	The Fund conducted studies, based on the International Trade Center's (ITC) Standards Map, in order to identify certifications in line with the mission and objectives of the Fund. Today the Fund recognizes 23 standards/certifications that are all included in the Standards Map but is aware of additional standards that are currently not included, or publicly promoted in ITC's Standards Map and could be in line with the Fund's mission and objectives and be of relevance in Latin America. The objective of the project is to obtain a better understanding on how to improve the analysis of current and future standards, based on ITC's tool, that might be relevant to the Fund.	Various	Various	25,000 - 50,000
Positioning	Sector Support	02/2017	Communications Strategy	In order to better position the Fund as a key player in the region, the Fund needs to develop and to execute a communication strategy that will allow it to reach its objectives. The project will be led by a communication and marketing firm that will start its activities by understanding the communication needs of the eco.business Fund and its stakeholders, its vision and activities, its potential audiences, as well as the communication channels and key messages to be delivered	Various	Sector	10,000 - 15,000
E&S	Sector Support	03/2017	Sponsorship Training Program 2018	In line with the eco.business Fund's expansion plans for investments in 2018, the program will support existing and potential partner institutions in a range of training initiatives, for example the sponsorship of high-quality on-site and online training courses related to e.g. credit assessment technologies and capacity and staff training, environmental and social management, environmental and social risk analysis, and sustainability standards.	Various	Sector	100,000 - 150,000
Eligibility Criteria	Individual Technical Assistance	04/2017	Supporting zero deforestation cattle in Nicaragua	Nicaragua's livestock sector is the largest in Central America, with 200,000 smallholder farmers generating 75% of their income from dual-purpose (milk and meat) cattle farming. The productivity and product quality of Nicaraguan cattle farmers are negatively affected by a lack of adequate infrastructure, combined with often suboptimal production practices. The purpose of the project is to establish a forest monitoring system in selected cattle farms of the municipalities in which a partner bank of the Fund and local partners have a strong presence. The project will support the bank's financing of cattle activities using funds for improved technologies and practices that have been developed and validated in the livestock sector like silvopastoral systems as a realistic scenario to catalyze change in production practices that will encourage producers to transition to zero-deforestation production.	Nicaragua	Partner Institution	75,000 - 100,000
Positioning	Sector Support	05/2017	Sponsoring the participation of end-borrowers	The project will identify and partially support globally-recognized events related to climate change and the sustainable use of natural resources that promote sharing and exchanging of ideas between governments, multilateral organizations and leaders from industry. The participation of the eco.business Fund and its sub-borrowers in this type of event has the double objective of opening new markets for our clients, while promoting the Fund among sustainability leaders.	Various	End-borrower	20,000 - 25,000
Positioning	Sector Support	06/2017	Joint events and conference participation	According to the guidelines and the strategic planning of the Fund, it is important to position the Fund as a strategic partner of the financial institutions of the region. Based on this objective, the Development Facility sponsors third-party events in order to take advantage of their convening power and exposure while minimizing the effort and the time dedicated by the Fund's staff to the organization of its own event.	Various	Sector	100,000 - 150,000
Impact	Research & Development	07/2017	Monitoring and Evaluation Framework	The Fund is active in the field of impact investment and considers it important to be able to assess whether its strategy produces the intended changes in the field, confirmed by objectively evidenced and verifiable results. As part of building an impact and monitoring and evaluation framework (M&E Framework) the Fund has developed its own theory of change which connects the activities performed to outputs and outcomes that should contribute to build a case for impact. The eco.business Fund hired consultants with relevant experience in the field of monitoring and evaluation, and with a deep understanding of environmental topics, related to the sectors in which the Fund invests, for the developing and testing of its M&E Framework.	Various	Various	100,000 - 150,000
Impact	Research & Development	08/2017	Thematic workshops	During 2016 and 2017 three thematic workshops were successfully carried out with the participation of subject matter experts, staff of the Fund advisor and the directors, and stakeholders of the Fund. The criteria to select the workshop topics will be based on relevant subject matters to the Fund's mission and operational sectors.	Various	Various	25,000 - 50,000
E&S	Individual Technical Assistance	09/2017	Enhancement of an ESMS	The project will focus on a comprehensive assessment of the bank's current ESMS, including its existing E&S tools. The assessment report includes findings and recommendations on how the bank can optimize its ESMS and keep it up-to-date with new regulations in Panama.	Panama	Partner Institution	20,000 - 25,000
E&S	Individual Technical Assistance	10/2017	Development of an ESMS	The project will support a bank in Panama in building its knowledge and capacity in order to identify and mitigate environmental and social (E&S) risks in its portfolio. Key elements in this regard are the design and implementation of an Environmental and Social Management System (ESMS), the implementation of a monitoring tool to ensure the Fund's resources are used to finance operations with no deforestation risk, and the provision of training focused on E&S risk management. The project is implemented in four phases consisting of (i) a comprehensive diagnostic phase of the bank's current status and existing E&S tools, (ii) the development and/or fine-tuning of procedures and tools, as necessary, (iii) a training phase of relevant staff in identifying and assessing E&S risks, as well as applying the bank's E&S tools and (iv) a pilot stage in which the Environmental and Social Management Systems (ESMS) is put to the test and adjusted before it is extended to other portfolio activities.	Panama	Partner Institution	50,000 - 75,000
Eligibility Criteria	Individual Technical Assistance	11/2017	Supporting the financing of sustainable cattle activities	The aim of the project is to describe the effect that cattle related activities have on deforestation. This verification will be carried out by means of analysis of satellite images, as a compliance criteria, for cattle clients that could be financed with the proceeds of the eco.business Fund's loan, representing almost 15% of the bank's clients in the sector. After the verification is finalized, the project aims to map the current sustainable practices of clients engaged in cattle activities and to validate the use of funds for cattle related activities.	Panama	Partner Institution	75,000 - 100,000
Impact	Individual Technical Assistance	12/2017	Enhancement of environmental indicators for the coffee sector	The project will be validating of the methodology carried out for coffee mills, and the inclusion of additional environmental indicators for a follow-up of the initial study. The project also includes the acquisition of more efficient and agile technical equipment and software, including a new fleet of drones to map a higher number of coffee mills and coffee producers, on top of water, and soil equipment to measure environmental indicators that were not included in the initial study. The project will also support the developing of a methodology to build a baseline of environmental indicators for approximately 250 coffee growers, which includes some of the 150 sub-borrowers receiving financing thanks to the Fund.	El Salvador	Partner Institution	75,000 - 100,000
Positioning	Sector Support	13/2017	Joint events and conference participation 2018	As part of the positioning of the eco.business Fund as a strategic partner of financial institutions in the region, the Fund's Development Facility successfully sponsored six third-party events during 2017. During these events, the Fund gained exposure and recognition as an important player around the topics of sustainable finance, conservation finance and biodiversity conservation in the region. Furthermore, the events enabled the Fund to make direct contact with potential actors, including NGO's, government officials, multilateral organizations, academy, and financial institutions. Given the successful implementation of each of the events in 2017, the Development Facility Manager suggests the program to be renewed for 2018. The goal is to finance six to ten events that comply with characteristics similar to the events mentioned above, in different countries of the region, and promoted by key partners.	Various	Sector	100,000 - 150,000
Positioning	Sector Support	14/2017	Communication materials	In order to continue delivering new communications materials for the Fund to promote its mission and activities among key stakeholders and potential audience, the Development Facility Manager proposes to renew the program for 2018.	Various	Sector	10,000 - 15,000
Impact	Research & Development	15/2017	Support Monitoring and Evaluation Framework (COSA)	The Fund aims to guarantee a successful launch of the M&E project, as well as to maximize the engagement of the selected consultancy firm. The staff from the eco.business Fund has detected internal gaps that need to be addressed in order to guarantee a smooth process that delivers the correct architecture for the M&E Framework and its future implementation. Therefore, it is proposed that an independent advisor contributes to the project by closing the gaps in knowledge and expertise in monitoring and evaluation topics by providing relevant guidance and feedback on the way of financial institutions and impact investment should be harmonized.	Various	Various	10,000 - 15,000