



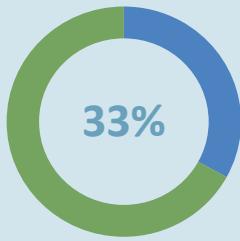
Location: La Libertad Province, El Salvador

Partner Institution: Banco Hipotecario

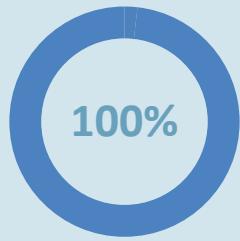
Crop: Coffee (production, processing, trading, roasting)

Use of Funds: Renewal of coffee plantations

El Salvador's Coffee Production at a Glance



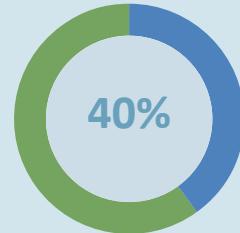
33% of the coffee produced in El Salvador is certified by sustainability standards.



100% of the coffee plantations in El Salvador are grown under natural shade.



In 2011, El Salvador lost 60% of its crop due to coffee leaf rust, although the subsequent two years saw a significant recovery.



40% of the coffee plantations in El Salvador are of an age that makes them less productive and more susceptible to pests and diseases.

Coffee for Consumers and Exporters

In 1927, the Pacas López family began to venture into the coffee business in El Salvador with the purchase of 87 hectares of land near the Santa Ana volcano.

Today, the family business has become Tejemet, a company that sells coffee directly to consumers and exporters. It has annual revenues of more than USD 3 million and employs around 350 people during harvest season. Tejemet has 280 hectares of cultivated coffee plants distributed across eight farms. The main coffee varieties grown include Bourbon, Pacas, and Pacamara.

In 2002, Tejemet set up a coffee mill that can process up to 3,600 metric tons of coffee annually. The company has the flexibility to process the coffee while considering buyers' specific requirements, in terms of roasting and quality. Responding to individual client needs has always been at the core of the family's business philosophy allowing them to establish long-standing commercial relationships.

Approximately 40% of the coffee processed at the mill comes from Tejemet's own farms. The remainder is sourced from other local producers, mostly small farmers who follow the quality and sustainability protocols established by Tejemet.

Banco Hipotecario

A key partner institution of the eco.business Fund since 2015,

Banco Hipotecario is one of the few institutions in El Salvador that specializes in the agricultural sector. It has developed expertise in providing financing to companies in the coffee value chain. The bank, with a dedicated team of agronomists, monitors and evaluates each client's sustainable practices and overall performance. Tejemet is a longstanding client of Banco Hipotecario. Thanks to Banco Hipotecario and the eco.business Fund, Tejemet was able to participate in the International Green Week 2017 Berlin event, a leading exhibition for the food, agriculture, and gardening industries.



Coffee plants

Thus, it not only fulfills consumer demand but also supports small producers, helping to grow the market for sustainable coffee.

The family has built a solid reputation for El Salvador's specialty coffee with its own brand - Cafe Tuxpal. Each of their products details the farm name, coffee variety, and process used. In 2006, they also opened Viva Espresso, a coffee shop and bar that has four outlets across the country and is set to expand internationally.

Environmental Harmony

All of El Salvador's coffee production, including Tejemet's, is shade-grown. This not only allows the country to produce quality coffee, but also provides shelter to animals, protects primary forests, and conserves biodiversity.

Tejemet is also mitigating against the effects of climate change by planting 250,000 new leaf-rust-resistant coffee plants of different varieties in the next five years.

Tejemet is further contributing to environmental conservation by adopting sustainable agricultural best practices, such as protecting water sources and establishing forest reserves. For example, water is treated at its facilities by deploying microorganisms, and coffee husks are used to produce biogas energy.

Waste is also converted into organic fertilizer to be used on the company plantations or to be sold to other farmers. As evidence of its commitment to sustainable products, all of Tejemet's farms and facilities are Rainforest Alliance certified, ensuring the chain of custody.

In Brief: Tejemet's Sustainable Practices

Sustainable Practices	Benefits
 Shade-grown coffee system	Serves as carbon sink Reduces use of chemical fertilizers Prevents soil erosion
 Coffee plant renewal	More resistance to pests Greater productivity
 Ecological coffee pulpers	Efficient use of water Reduces water loss
 Water treatment tanks	Efficient use of water Reduces use of chemical fertilizers Reduces water loss
 Waste management and compost	Reduces use of chemical fertilizers Reduces use of energy

About us - The eco.business Fund is spearheading the promotion of business practices that contribute to the preservation of biodiversity, the sustainable use of natural resources, and climate change mitigation and adaptation through private enterprises. By providing financing for business practices that conserve nature and foster biodiversity, the fund seeks investments with both financial and environmental returns. The fund mainly provides loans to qualified local financial institutions that lend the money to eligible borrowers, which include holders of recognized certifications or those making improvements in line with conservation and biodiversity goals. The fund supports sustainable operations in the sectors of agriculture, fishery, forestry and tourism. For additional information please visit www.ecobusiness.fund or email us at: info@ecobusiness.fund

Funded by:



Disclaimer - The Fund is a specialized investment fund governed by Luxembourg law and is reserved for institutional, professional or other well-informed investors as defined by Luxembourg law. The adequacy or accuracy of the issue document or the assets held in the Fund have, however, not been approved or disapproved by any authority. The information given herein constitutes neither an offer, nor a solicitation of any action based on it, nor does it constitute a commitment of the Fund to offer its shares to any investor. No guarantee is given or intended as to the completeness, timeliness or adequacy of the information provided herein. No investment may be made except upon the basis of the current issue document of the Fund, which is obtainable free of charge from Finance in Motion GmbH, Carl-von-Noorden-Platz 5, 60596 Frankfurt a.M., Germany. Not for distribution in or into the United States of America, Canada, Japan or Australia or to any U.S. person or in any other jurisdiction in which such distribution would be prohibited by applicable law. This document does not necessarily deal with every important topic or cover every aspect of the topics with which it deals. The information in this document does not and shall not be construed to constitute the provision of investment, legal, tax or any other advice. It has been prepared without regard to the individual financial and other circumstances of persons who receive it.

Contact us: www.ecobusiness.fund
info@ecobusiness.fund

Finance in Motion (Fund Advisor)
Carl-von-Noorden-Platz 5
60596 Frankfurt a.M., Germany

© 2018 eco.business Fund S.A. SICAV-SIF
31 Z.A. Bourmicht
L-8070 Bertrange, Luxembourg