The eco.business Fund aims to promote business and consumption practices that contribute to biodiversity conservation and the sustainable use of natural resources, as well as to mitigating climate change and adapting to its effects.
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<table>
<thead>
<tr>
<th>Fund</th>
<th>Development Facility</th>
<th>Environmental Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>USD 646.7 million total available funding</td>
<td>107 technical assistance projects launched in 25 countries to date</td>
<td>24 million tons CO₂ stored by (agro-)forestry activities (absolute)³</td>
</tr>
<tr>
<td>USD 2,573.4 million cumulative volume of sub-loans facilitated to end-borrowers</td>
<td>400,000² people reached through conferences and events</td>
<td>888,000 hectares farmland under sustainable management</td>
</tr>
<tr>
<td>8 countries invested in</td>
<td>USD 6.3 million cumulative technical assistance project volume</td>
<td>134,000 liters herbicide use avoided²²</td>
</tr>
<tr>
<td>33 partner institutions the fund has invested in to date</td>
<td>4,000 people trained</td>
<td>4.8 million m³ irrigation water saved²³</td>
</tr>
<tr>
<td></td>
<td></td>
<td>520 hectares of soil erosion avoided²³</td>
</tr>
</tbody>
</table>

¹ Cumulative figures for both sub-funds, as of December 2021
² Cumulative figures only for eco.business sub-fund for Latin America and the Caribbean, as of December 2021
³ Figures are modeled by the eco.business Fund based on primary reporting and third-party data.
As we look back on the year that was 2021 – we are incredibly proud of the eco.business Fund’s achievements. Despite global challenges, the eco.business Fund has continued to focus its efforts with trusted partners that prioritize sustainability which has resulted in the fund exceeding business plan and impact goals for the year. Ultimately, this means we can achieve more positive impact. One way we pursue this mission is by setting up environmental and social management systems (ESMS) that strengthen the environmental performance of a financial institution, or by supporting end-borrowers to close the gaps in their operational practices to become eligible to receive a voluntary sustainability standard; the fund and its Development Facility are acting as agents of change to support its various partner institutions.

To date, the fund has 33 partner institutions and has supported the implementation of ESMS for 12 of them. Working with likeminded partners has enabled the fund to provide over 28,000 sub-loans to support sustainable business and consumption practices, which has translated to the sustainable management of 888,000 hectares of farmland, 4.8 million m³ of water saved, and 24 million tons of CO₂ stored (absolute) by agroforestry activities as of December 2021.

While we continue to build resilient relationships with our long-standing partners, we have not stopped in our pursuit of expanding our frontiers and forging new partnerships. Over the course of 2021, we are proud to have expanded the fund’s scope by venturing into Mexico and Peru. In addition to new markets, the fund has also engaged with new types of institutions such as non-banking financial institutions and cooperatives that serve small and medium enterprises and small holder farmers.

We are proud of our expansion into the food value chain. Understanding the devastating cost on biodiversity, the overconsumption of natural resources, and greenhouse gas emissions; it has become clear that tackling the complex food value chain system is vital in our journey to sustainability. That is why going forward, the fund will finance actors in various links of the food value chain, not only primary production, to enhance its footprint.

On that note, it is with pride that I present the eco.business Fund Impact Report for 2021 on behalf of the Board of Directors. With great thanks to the dedication of our partners, we look forward to continuing to pioneer conservation finance, and hope you enjoy reading more on how our partners are spearheading sustainability in their day-to-day operations.
The journey to sustainability is not a linear path, but a multi-faceted and complex odyssey. The eco.business Fund has made it its mission to promote a multitude of business and consumption practices that conserve biodiversity, sustainably use natural resources, and mitigate the effects of climate change. Over the course of 2021, we are proud of the determination of our partner institutions to put sustainability at the vanguard of their operations and promote sustainability amongst their clients.

We are honored to have played a part in their journey to sustainability, by encouraging and enabling partners and final beneficiaries to adopt international sustainability standards to pave the way for sustainable economic development in the world’s most biodiverse regions. Many of the fund’s partners are signatories to new international and sectoral initiatives, such as the Principles for Responsible Banking, a unique framework where signatories banks’ strategy and practice align with the vision society has set out for its future in the Sustainable Development Goals and the Paris Climate Agreement.

We are proud to report that the fund closed the year with USD 528 million in outstanding portfolio, exceeding its business plan for the year. We have raised a record amount of USD 95 million in private funding, including in senior shares, which has increased private sector participation to over 30%. This not only underscores the trust private investors have in the fund, but also highlights their commitment to biodiversity finance.

Empowering financial institutions as well as sectoral players with the knowledge and technology to track the environmental impacts of business activities is yet another way, the fund is changing the economic landscape of the regions it serves, steering finance and businesses towards sustainable practices by taking timely action to manage their environmental impacts.

One of the shining examples of the fund’s efforts to strengthen its partnerships can be seen in the work being done with partner institutions to strengthen their internal capacity to identify and manage environmental and social (E&S) risks. The resulting increase in banks’ green portfolios shows that profitability can work hand-in-hand with sustainability. The stories in this report provide more insight to this approach.

This journey has only been possible thanks to the focussed vision of the eco.business Fund Board of Directors, as well as the continuous support of the fund’s partners and investors. It is this collective effort that builds the catalytic green finance capacities within the financial system to fulfil the fund’s mission of promoting sustainable business and consumption practices that make a positive difference in the world we live in.

Sandra Abella
Director Finance in Motion, Advisor to the eco.business Fund

“We are honored to have played a part in the journey to sustainability, by encouraging and enabling partners and final beneficiaries to adopt international sustainability standards.”
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The eco.business Fund has participated in an exciting journey since its inception in 2014 when green or sustainable finance was still a niche consideration in Latin America and the Caribbean (LAC) and sub-Saharan Africa (SSA). Since then, awareness of the importance of sustainable banking has increased significantly.

In partnership with its Development Facilities (DF) and 33 partner institutions, the eco.business Fund has sought to be an agent of change along this sustainability journey. It funds financial institutions that support business and consumption practices that contribute to biodiversity conservation, the sustainable use of natural resources, and climate change mitigation and adaptation to its impacts.

When the fund first initiates a relationship with a financial institution it is often their first step towards adopting a green approach – many times in response to multilateral funding organizations’ requirements. However, it becomes integral to the institution’s operations and a source of new business over time.

A typical first step is implementing an environmental and social management system (ESMS) – a fundamental pillar that strengthens the environmental performance of a financial institution. An ESMS provides a systematic approach – using a set of tools – to identify and manage a financial institution’s exposure to the environmental and social risks of its portfolio, while stimulating positive impacts.

To date, the LAC DF has implemented ESMS in more than 12 financial institutions.

The next step in the journey is typically to define an institution’s sustainability strategy and rally support across the institution from the shareholders to loan officers. Over the course of 2021, work has started with Itaú in Colombia, to define its sustainability strategy. While the parent company in Brazil is already advanced on its journey to sustainability, the Colombian subsidiary is just getting started. Despite the experience within the group, the sustainability strategy needs to be adapted to the local context and cannot simply be copied. Therefore, an analysis of existing sustainability initiatives and procedures was conducted to understand the gaps and identify and prioritize the issues that are most important to the organization. Following that, a framework which the bank can implement was developed, alongside a detailed action plan.

Once these two phases are completed, the partner institution has several additional steps to complete, depending on its strategic priorities and portfolio. These steps include, among others, the development of green financial products, collaborating with clients to improve their practices, or aligning with sectorial initiatives related to sustainability. Frequently, partner institutions choose to implement one or more of these steps simultaneously. In 2021,
several partners embarked on the journey to design and implement a green financial product. The impact story “Spreading sustainability to productive sectors in Ecuador” on page 10 describes the motivation behind Banco Guayaquil, Ecuador, implementing green financial products in one of the fund’s focus sectors.

Many of the fund’s partner institutions are signatories to new international and sectoral initiatives and the eco.business Fund itself became a signatory to the Finance for Biodiversity Pledge in 2021, a commitment by financial institutions to protect and restore biodiversity through their finance activities and investments. In line with this commitment, the DF supports partner institutions in the implementation of Principle 2 (Impact measurement) of the Principles for Responsible Banking and the four guidelines for climate target setting for banks of the Net Zero Banking Alliance.

Another way the fund is supporting sustainability efforts is raising awareness amongst primary producers on climate-smart farming methods. In sub-Saharan Africa, the fund collaborated with Shamba Shape Up, Kenya’s longest-running agricultural TV series to spread the message on how crucial managing and mitigating environmental risks is to successful and sustainable farming in the region. Find out more about this initiative on page 17.

The eco.business Fund plans to expand its impact beyond primary production to incorporate investments along the food value chain and promote sustainability in the four focus sectors of the fund in the upcoming year.
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The eco.business Fund’s partnership with Banco Guayaquil in Ecuador began in 2019 with a pledge of USD 20 million. The bank’s support of leading agribusiness producers and processors in key productive areas of the country made it a strategic ally for the fund in spreading sustainable practices in the sector at a nation-wide level.

Banco Guayaquil considers sustainability an integral part of their business and, as such, has become a signatory to the Principles for Responsible Banking, revising its sustainability strategy to address critical and emerging issues. It has also committed to the Sustainable Development Goals.

To advance the bank’s approach to sustainability, the eco.business Fund supported Banco Guayaquil with the implementation of an Environmental and Social Management System (ESMS) that meets best international standards.

Since the introduction of the new system, the bank has categorized 1,112 clients within the scope of the ESMS, 151 of which the bank evaluated through due diligences conducted by their specialized team.

Tania Tamariz, Corporate Governance Manager, says: “Having implemented an ESMS has enabled Banco Guayaquil to obtain additional international financing and to gain a better understanding of the possible environmental and commercial risks in our portfolio. It is also thanks to this understanding, that we were able to issue our first social bond in 2020 and will launch a green financial product in 2022.”

The eco.business Fund is currently supporting Banco Guayaquil in the design and implementation phase of the green financial product. The product will enable producers, specifically those within the shrimp and banana sectors, to get access to credit of up to USD 100,000 to finance energy reconversion projects – switching production facilities using fossil fuels to renewable energy.

This is just one of the ways the bank has been working to deepen its relationship with clients that are certified under the fund’s eligible standards in agribusiness and aquaculture value chains. Currently, aquaculture makes up more than 5% of the bank’s portfolio, followed by tropical fruits, such as banana, at approximately 3%.

Aquaculture is one of the fund’s four target sectors and a key area of intervention for the eco.business Fund. In Ecuador, most of the country’s shrimp exports (about 88%) haven’t
been certified by an acknowledged environmental label such as the Aquaculture Stewardship Council (ASC) and the industry is having a negative impact on the country’s natural ecosystems. That’s why the fund developed various initiatives that could enable partner institutions to finance consumption practices that could, for example, decrease the generation of hazardous waste and water contamination, and protect mangroves. To date, Banco Guayaquil has provided USD 24 million to sustainable shrimp farmers across the country, thanks to financing made available by the eco.business Fund. In addition, the bank has protected approximately 7,600 hectares and supported approximately 83,000 jobs.

Another way the bank has been able to increase financing certified producers is by capacitating internal staff. To do this, the Development Facility has supported Banco Guayaquil in fostering its internal knowledge on sustainability through a series of events, training programs and webinars. Tamariz says that the participation in events and webinars sparked the interest and curiosity about sustainability topics among the bank’s staff. Following a training on sustainability standards, the bank adopted a strategic approach to incorporate them into their operations, leading to a 12% increase in the number of certified clients in their portfolio.

Banco Guayaquil has already come far on its sustainability journey and will continue this path in the future. The bank plans to focus on addressing climate change as part of their “Sustainable financing and investment” pillar going forward. The eco.business Fund will continue to accompany Banco Guayaquil on the journey ahead.

“Having implemented an ESMS has enabled Banco Guayaquil to obtain additional international financing and to gain a better understanding of the possible environmental and commercial risks in our portfolio.”

TANIA TAMARIZ
Corporate Governance Manager
The Importance of the Private Sector in the eco.business Fund’s Journey to Sustainability
Loan participations are an innovative instrument for the impact investment market

While the private sector has long played a critical role in global economic development, improved education and poverty alleviation, drawing on private capital and expertise is becoming increasingly important to help close the funding gap to meet the Sustainable Development Goals and streamline impact financing.

An innovative way of putting additional impact capital to work is through the mobilization of private investors via loan participations. This alternative instrument is where financing is pooled from multiple parties to be provided to a single borrower for a given impact focus, with one lender taking a lead role and recruiting others to participate, thus sharing the risks and profits, while reducing origination cost and creating greater efficiencies in capital raising for borrowers.

A pioneer in this regard, the eco.business Fund is proud to have developed a partnership model with global impact investor Calvert Impact Capital – A Case Study

A global non-profit investment firm with an established track record of providing social and environmental impact and financial returns, Calvert Impact Capital has worked with around more than 20,000 retail, accredited and institutional investors over the last 27 years, raising over USD 3 billion in impact capital.

In an innovative transaction in 2020 with eco.business Fund, Calvert Impact Capital acquired five seasoned eco.business Fund loans valued at USD 41 million, originated from the.
Additional impact mobilized through loan participations

*Fund in Latin America. The transaction created additional financial capacity for the fund to originate more green investments in the region. The success of this transaction led to a partnership between eco.business Fund and Calvert Impact Capital, expanding the scope of potential participations to also include loans to new fund customers.*

35,000 hectares of farmland under sustainable management
1.3 million tons of CO₂ stored by agroforestry activities (absolute)
37,000 m³ of liquid waste treated or recycled

The fund has mobilized USD 15 million to date under this expanded participation partnership model. The partnership has also enabled the fund’s largest transaction to date for USD 45 million focusing on protected agriculture in Mexico. Some of the environmental impact the loan participations have supported is showcased at the top of this page, with more detailed on the eco.business Fund website. This partnership model has enabled Calvert Impact Capital to put additional impact capital to work in support of the fund’s mission.

“We are proud of our longstanding partnership with the eco.business Fund, and the use of loan participations has helped scale the impact of our capital significantly in critical sectors supporting biodiversity and addressing the effects of climate change. This is a great example of our mission and portfolio strategy at work – finding innovative ways to mobilize private capital through and alongside intermediaries, funds, and managers who are advancing financing solutions to address the world’s social and environmental challenges,” said Jennifer Pryce, President & CEO, Calvert Impact Capital.

In an unprecedented transaction with the eco.business Fund, Calvert Impact Capital acquired five seasoned loans valued at USD 41 million, originated from the fund in Latin America.

JENNIFER PRYCE
President & CEO, Calvert Impact Capital
Partnerships for Sustainability

Raising Awareness on Sustainable Farming Practices in sub-Saharan Africa
Raising awareness on the importance of environmental and social considerations is the first step in getting financial institutions, companies, producers, and the society started on their sustainability journey. In low-income rural areas in sub-Saharan Africa, understanding why and how to engage in sustainable farming practices can improve people’s lives.

To amplify the impact and showcase how environmental risks can be managed and mitigated, the eco.business Development Facility for sub-Saharan Africa sponsored three episodes of the 11th series of the Shamba Shape Up show, East Africa’s longest-running agricultural television series airing in Kenya. The show reaches an average of 1.6 million weekly viewers in English and 1.7 million viewers in Swahili.

The show aims to raise awareness of good farming, nutrition, and water management practices by promoting positive attitudes towards adoption of sustainable agronomic methods that are less harmful to the environment. In each episode of Shamba Shape Up, viewers were taken through why these practices were so important and were given real-life examples of how to do it themselves.

The sponsored episodes covered how to create buffer zones near rivers and forests, harvest rainwater (runoff) using waterpans, sustainable commercial tree management, and why practicing mixed farming is critical in improving plant nutrition.

The importance of sustainable farming cannot be underestimated because it protects biodiversity and enables the farmers to live sustainably off the land they are farming. In addition, agriculture is one of the biggest casualties of climate change. Research suggests that environmental stress caused by climate change, especially drought, accounts for 14–20% loss in yield and 6–19% plant mortality. That’s why promoting climate smart and resilient farming methods is so important, especially in sub-Saharan Africa where agriculture contributes 15% to the regions GDP.

Going forward, the eco.business Fund plans to partner with financial institutions to help them become more aware of environmental and social risks and integrate them into their internal credit and risk management processes. Not only will this contribute to the greening of the banking portfolio, but it will also catalyze the growth of green businesses across sub-Saharan Africa.
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Our Approach to Managing Impact and Sustainability

The eco.business Fund aims to promote business and consumption practices that contribute to biodiversity conservation, to the sustainable use of natural resources and to climate change mitigation and adaptation. The fund further strives for systemic impact by developing the capacity of local institutions to successfully deliver conservation finance, increase its demand, build an enabling environment for a greener economy, and by raising awareness on protecting biodiversity and conserving natural resources.

The fund's work towards its impact objectives is guided by a holistic impact management system that helps managing and mitigating potential negative outcomes while enhancing positive impact. These aspects are integrated into the fund's investment cycle: from setting the objectives in core strategy and policy documents and thorough screening of potential investees – including their alignment with the fund's objectives and capacities to deliver impact – to continuous monitoring and management once capital has been deployed.

The eco.business Fund works towards the Sustainable Development Goals (SDGs) and aligns with international standards and good practices. These include the Operating Principles for Impact Management, the IFC Performance Standards, the eight core conventions of the International Labour Organization and the UN Global Compact.

The fund is classified as an Article 9 fund in accordance with the Sustainable Finance Disclosure Regulation¹ (SFDR). The fund's overall sustainability-related impact is demonstrated by relevant sustainability indicators (see pp. 21–23). In pursuing its sustainable investment objective, the eco.business Fund aims to contribute to the EU Taxonomy objectives of climate change mitigation and adaptation by investing, among others, in EU Taxonomy-eligible economic activities.

Managing Positive Impact

The eco.business Fund utilizes a number of instruments and approaches to enhance the positive impact of its activities. These include a detailed set of use-of-proceeds criteria, which aim to ensure that resources are on-lent or, in the case of direct investments, utilized for the intended purpose to steer the fund's environmental impact. These requirements include that (end-)borrowers must either hold an eco.business Fund-eligible sustainability certification or implement a sustainable business practice included on the fund's Green List. This region-specific list contains production practices eligible for investment from the eco.business Fund based on comprehensive screening and assessment of their respective contribution to the fund's impact targets, such as the purchase and installation of water-saving drip or micro-sprinkler irrigation systems or the renewal or establishment of cocoa and coffee plantations under agroforestry systems. The fund is

¹Regulation (EU) 2019/2088 on sustainability-related disclosures in the financial services sector.
Assessing the eco.business Fund’s impact demonstrates progress towards the fund’s impact objectives and provides insights and learnings that inform the strategy. Impact is monitored through a set of key positive impact indicators, which have been selected based on the Theory of Change. The fund combines a range of data sources to track progress against its industry-aligned key performance indicators, including specific reporting by the investees, scientific evidence relating to the environmental impacts of measures financed, and technical parameters for impact estimations as appropriate and in line with industry practice.

Managing Environmental & Social Risks
The eco.business Fund places a priority on effectively managing – i.e. avoiding, minimizing, and mitigating – potential environmental and social (E&S) risks and impacts associated with its investments. To this end, the fund maintains and continuously improves on its Environmental and Social Management System (ESMS).

E&S risks are considered throughout the investment process. E&S screening and thorough E&S due diligence processes are a key tool for identifying potentially significant adverse sustainability impacts and for assessing the capacity and commitment of the fund’s investees to address and mitigate against these impacts. Once capital is deployed, the eco.business Fund regularly monitors the E&S performance of its partner institutions.
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The eco.business Fund’s activities have been mapped towards the SDGs at an SDG target level, based on which eight have been selected as core SDGs.

<table>
<thead>
<tr>
<th>SDG</th>
<th>eco.business Fund’s contribution &amp; indicators</th>
<th>2020</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>The fund contributes to strengthening sustainable food production systems and implementing resilient agricultural practices.</td>
<td>430,000</td>
<td>888,000</td>
</tr>
<tr>
<td></td>
<td>Hectares of farmland under sustainable management</td>
<td>193,000</td>
<td>416,000</td>
</tr>
<tr>
<td></td>
<td>Hectares of farmland under soil conservation practices supported</td>
<td>194,000</td>
<td>277,000</td>
</tr>
<tr>
<td></td>
<td>m³ of liquid waste treated or recycled</td>
<td>194,000</td>
<td>277,000</td>
</tr>
<tr>
<td>6</td>
<td>The fund supports production practices that reduce the contamination of water streams.</td>
<td>194,000</td>
<td>277,000</td>
</tr>
<tr>
<td></td>
<td>m³ of liquid waste treated or recycled</td>
<td>194,000</td>
<td>277,000</td>
</tr>
<tr>
<td>8</td>
<td>The fund boosts sustainable businesses and jobs through its support to certified companies.</td>
<td>452,000</td>
<td>625,000</td>
</tr>
<tr>
<td></td>
<td>Indirect jobs supported by end-borrowers receiving financing through partner institutions</td>
<td>2,700</td>
<td>4,000</td>
</tr>
<tr>
<td>12</td>
<td>The fund contributes to reduce the environmental footprint of production by supporting the adoption of more sustainable practices.</td>
<td>USD 2.0 bn</td>
<td>USD 2.6 bn</td>
</tr>
<tr>
<td></td>
<td>Volume of loans enabled for sustainable production practices</td>
<td>500</td>
<td>520</td>
</tr>
<tr>
<td></td>
<td>Hectares of soil erosion avoided</td>
<td>37,000</td>
<td>134,000</td>
</tr>
<tr>
<td></td>
<td>Liters of herbicide use avoided</td>
<td>4.5 mm</td>
<td>4.8 mm</td>
</tr>
<tr>
<td></td>
<td>m³ of irrigation water saved</td>
<td>395,000</td>
<td>400,000</td>
</tr>
</tbody>
</table>

1 Cumulative figure since inception  
2 Figures are modeled by the eco.business Fund based on primary reporting and third-party data
### eco.business Fund’s contribution & indicators

<table>
<thead>
<tr>
<th>SDG</th>
<th>2020</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Through its support to sustainable forestry and to agroforestry practices, the fund contributes both to mitigate climate change and to become more resilient to its effects.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tons CO₂ stored by (agro-)forestry activities (absolute)¹,²</td>
<td>8.8 mn</td>
<td>24 mn</td>
</tr>
<tr>
<td>Tons CO₂ stored by (agro-)forestry activities (net)¹</td>
<td>1 mn</td>
<td>3.4 mn</td>
</tr>
<tr>
<td>The fund contributes to the preservation of aquatic ecosystems through its support to sustainable fisheries.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Share of portfolio allocated to sustainable aquaculture</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The fund contributes to the preservation of ecosystems and biodiversity through its support to deforestation-free activities, forest landscape restoration and to sustainable farming.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hectares of agroforestry promoted¹</td>
<td>120,000</td>
<td>263,000</td>
</tr>
<tr>
<td>Hectares of farmland protected from deforestation</td>
<td>260,000</td>
<td>377,000</td>
</tr>
<tr>
<td>The fund mobilizes resources and pools capital for sustainable development and supports partnerships for systemic change.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Committed capital</td>
<td>USD 552 mn</td>
<td>USD 647 mn</td>
</tr>
<tr>
<td>Investors</td>
<td>16</td>
<td>19</td>
</tr>
<tr>
<td>Share of private capital committed to the eco.business Fund</td>
<td>24%</td>
<td>30%</td>
</tr>
<tr>
<td>Volume of technical assistance projects¹</td>
<td>USD 4 mn</td>
<td>USD 6 mn</td>
</tr>
<tr>
<td>Technical assistance projects launched¹</td>
<td>81</td>
<td>107</td>
</tr>
<tr>
<td>Partner institutions</td>
<td>25</td>
<td>33</td>
</tr>
</tbody>
</table>

¹ Cumulative figure since inception
² Figures are modeled by the eco.business Fund based on primary reporting and third-party data
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Funding

Based on figures for both sub-funds, as of December 2021

**TOTAL FUNDING (NAV):** USD 608 million

**AVAILABLE FUNDING BY INVESTMENT CLASS:**
- Senior Shares USD 80.9 mn
- Junior Shares USD 243.9 mn
- Senior Notes USD 121.9 mn
- Subordinated Notes USD 161.4 mn

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**FUND INVESTORS BY TYPE**

<table>
<thead>
<tr>
<th>Year</th>
<th>Public Investors</th>
<th>International Finance Institutions</th>
<th>Private Investors</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>46%</td>
<td>35%</td>
<td>19%</td>
<td>100%</td>
</tr>
<tr>
<td>2018</td>
<td>36%</td>
<td>37%</td>
<td>28%</td>
<td>100%</td>
</tr>
<tr>
<td>2019</td>
<td>34%</td>
<td>39%</td>
<td>27%</td>
<td>100%</td>
</tr>
<tr>
<td>2020</td>
<td>47%</td>
<td>29%</td>
<td>24%</td>
<td>100%</td>
</tr>
<tr>
<td>2021</td>
<td>38%</td>
<td>32%</td>
<td>30%</td>
<td>100%</td>
</tr>
</tbody>
</table>

Cumulative figures for both sub-funds as of December 2021

**USD Amounts**

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>USD 204 million</td>
</tr>
<tr>
<td>2018</td>
<td>USD 244 million</td>
</tr>
<tr>
<td>2019</td>
<td>USD 190 million</td>
</tr>
<tr>
<td>2020</td>
<td>USD 204 million</td>
</tr>
<tr>
<td>2021</td>
<td>USD 244 million</td>
</tr>
</tbody>
</table>

---

**Notes**: Cumulative figures for both sub-funds as of December 2021.
Outstanding Investment Portfolio per year in USD

Including Participation: 25 million

2018: 60 million
2019: 156 million
2020: 242 million
2021: 333 million
2022: 457 million
2023: 597 million

Dec 15  Dec 16  Dec 17  Dec 18  Dec 19  Dec 20  Dec 21
Outstanding Investment Portfolio by country

in percent

- Sub-Saharan Africa
  - Mauritius: 1.9%
  - Kenya: 1.7%

- Cross Country: 3.6%

- Central America
  - Mexico: 15.0%
  - Panama: 13.6%
  - Honduras: 11.1%
  - El Salvador: 9.3%
  - Costa Rica: 7.0%
  - Nicaragua: 2.8%

- South America
  - Ecuador: 17.0%
  - Colombia: 13.7%
  - Peru: 3.4%

Based on figures for both sub-funds, as of December 2021
Including Participation

Outstanding Investment Portfolio by financial instrument

in percent

- Subordinated Debt: 20.9%

- Senior Debt: 79.1%

- Corporate: 4.2%

- Commercial Bank: 7.3%

- Non-Banking Financial Institutions: 21.9%
Technical Assistance by type

<table>
<thead>
<tr>
<th>Type</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Research &amp; Development</td>
<td>24.3%</td>
</tr>
<tr>
<td>Sector TA</td>
<td>35.5%</td>
</tr>
<tr>
<td>Individual Technical Assistance</td>
<td>40.2%</td>
</tr>
</tbody>
</table>

Based on cumulative figures for both sub-funds, as of December 2021.
Technical Assistance Project Distribution
by country
in percent

Sub-Saharan Africa
- Kenya: 8.0%
- Ghana: 3.3%
- Others: 5.1%

Central America
- El Salvador: 13.3%
- Panama: 11.3%
- Nicaragua: 10.0%
- Honduras: 5.4%
- Others: 9.4%

South America
- Ecuador: 11.7%
- Colombia: 6.5%
- Brazil: 1.2%
- Others: 1.2%

Regional
- Central America: 5.0%
- South America: 4.7%
- Sub-Saharan Africa: 4.0%

Based on cumulative figures for both sub-funds, as of December 2021
Outstanding Sub-Loan Portfolio by product

in percent

Green List

Sustainable land use, production and extraction practices 13.3%
Waste Treatment 5.1%
Resource Efficiency 4.6%
Others 0.7%

Sustainability Label

Rainforest Alliance 20.5%
Marine Stewardship Council (MSC) 10.5%
Fairtrade Standard for Small Producer Organizations 10.0%
Fairtrade Standard for Hired Labour 8.2%
Aquaculture Stewardship Council (ASC) 7.2%
IFOAM Accredited 5.5%
Forest Stewardship Council (FSC) 5.3%
Bonsucro EU 2.3%
Others 6.9%

Based on cumulative figures only for eco.business sub-fund for Latin America and the Caribbean, as of December 2021.
Outstanding Sub-Loan Portfolio per year in USD

- 31/12/2021: 5 million
- 31/12/2020: 29 million
- 31/12/2019: 89 million
- 31/12/2018: 135 million
- 31/12/2017: 318 million
- 31/12/2021: 501 million
- 31/12/2020: 540 million
- 31/12/2021: 476 million

Our Approach to Impact & Sustainability
Our Contribution to the SDGs
Operational Results

Investors & Fund Initiators
Contact Credits/Disclaimer

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Raising Awareness on Sustainable Farming Practices in sub-Saharan Africa

Partnerships for Sustainability
Portfolio Distribution per crop

Coffee: 36%
Sugarcane: 13%
Farmed Shrimp: 12%
Livestock: 7%
Forestry – Non-timber: 6%
Farmed fish: 5%
Cocoa: 5%
Banana: 4%
Other: 13%

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